



Sales Promotion Specialists

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JAD/A169

Mr Mark Moody-Stuart
Chairman and Managing Director
The "Shell" Transport And Trading Co
Shell Centre
London SE1 7NA

30 June 1998
2 Pages By Fax Only To:
0171 934 7987

Dear Mr Moody-Stuart

In view of the fact that Mr Wiseman and Mr Joseph ignored my requests to reveal how far the deception perpetrated by Mr Christopher Phillips had actually gone, I instructed a firm of investigators to investigate the investigators acting for DJ Freeman. That is how facial the situation has become – a real black comedy.

We will be passing on the results of the investigation to the Police and to the Office for Supervising of Solicitors, with whom I am lodging formal complaints against Mr Joseph and Mr Wiseman. I respectfully suggest that if you are unaware of the extent of the "cloak and dagger" activities of Mr Phillips, you should press Mr Wiseman to give you a full report.

As you may know, Shell UK has filed a Defence and Counterclaim. I note that it still remains the case that our proposal was the only document in existence prior to the inception of Project Hercules, which set out the unmistakable blueprint for the SMART consortium scheme. This is an incontestable fact as there is no evidence of any equivalent proposal.

Mr Woodman of Royds Treadwell has written to Mr Joseph expressing his disgust at Shell's action in lodging a Counterclaim against my father. As he said in his letter: "our view is that joining an eighty year old war veteran to these proceedings is a pointless, petty and vindictive act".

However, although my father has cancer, neither he nor I seek any quarter from Shell. Shell UK can continue to do its worst. We will certainly do the same. I should however make it clear that our activities will not include threats of violence against opponents or their families. We would never resort to such despicable tactics.

Apart from supplying an updated dossier about the Don Marketing Saga to every MP and to all Shell Stations, I am also supplying a copy to Mr Paul Foot of Private Eye. The latter action is being taken at the suggestion of a journalist. Quite frankly, I want as many people as possible to be aware of the wide gulf between Shell UK's pledges of honesty, integrity, and openness, and the way that it has actually operated in its dealings with us.

I would remind you that we bent over backwards for over a year to try to resolve this matter without damage to the expansion of the SMART scheme or to Shell's reputation. Unfortunately, commonsense did not prevail. Shell UK is apparently determined to try to torpedo our claim by using its massive financial advantage backed up by the sleazy tactics that we have now come to expect from them.

Yours sincerely

John Donovan
Managing Director

cc. Dr Fay, Chairman and Chief Executive, Shell UK Ltd (Fax: 0171 257 3939)
Mr Richard Wiseman, Legal Director, Shell UK Limited (Fax: 0171 257 3303)
Mr Colin Joseph, D J Freeman Solicitors (Fax: 0171 556 4590)
Mr Richard Woodman, Royds Treadwell Solicitors (Fax: 0171 583 2034)